



Helping Clients Seize Energy Market Opportunities

**We specialize in growth strategies &
provide services to implement the strategies**

Boston

Atlanta

Houston

Los Angeles

London

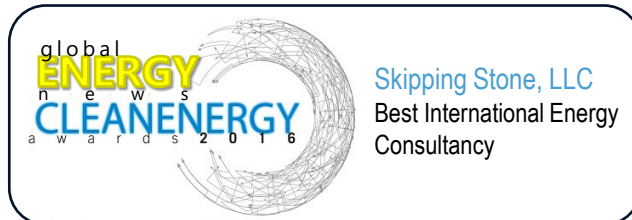
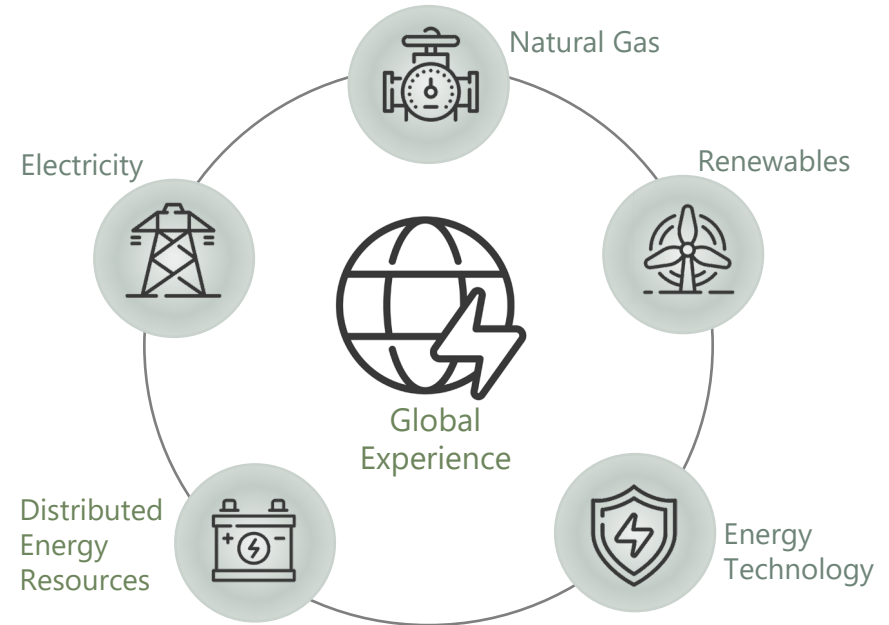
Tokyo

Singapore

Who We Are

Skipping Stone is an award-winning global energy markets strategy consulting and implementation services firm launched by former energy CEOs.

We work with clients across the diverse, yet intersecting, industry segments within the electric and natural gas marketplaces to help clients navigate market changes, capitalize on opportunities, and manage business risks.



We Have A Global Reach



25+ Years
of Service



57
Countries



300+
Consultants



300+
Clients



1,000's of Successful
Engagements

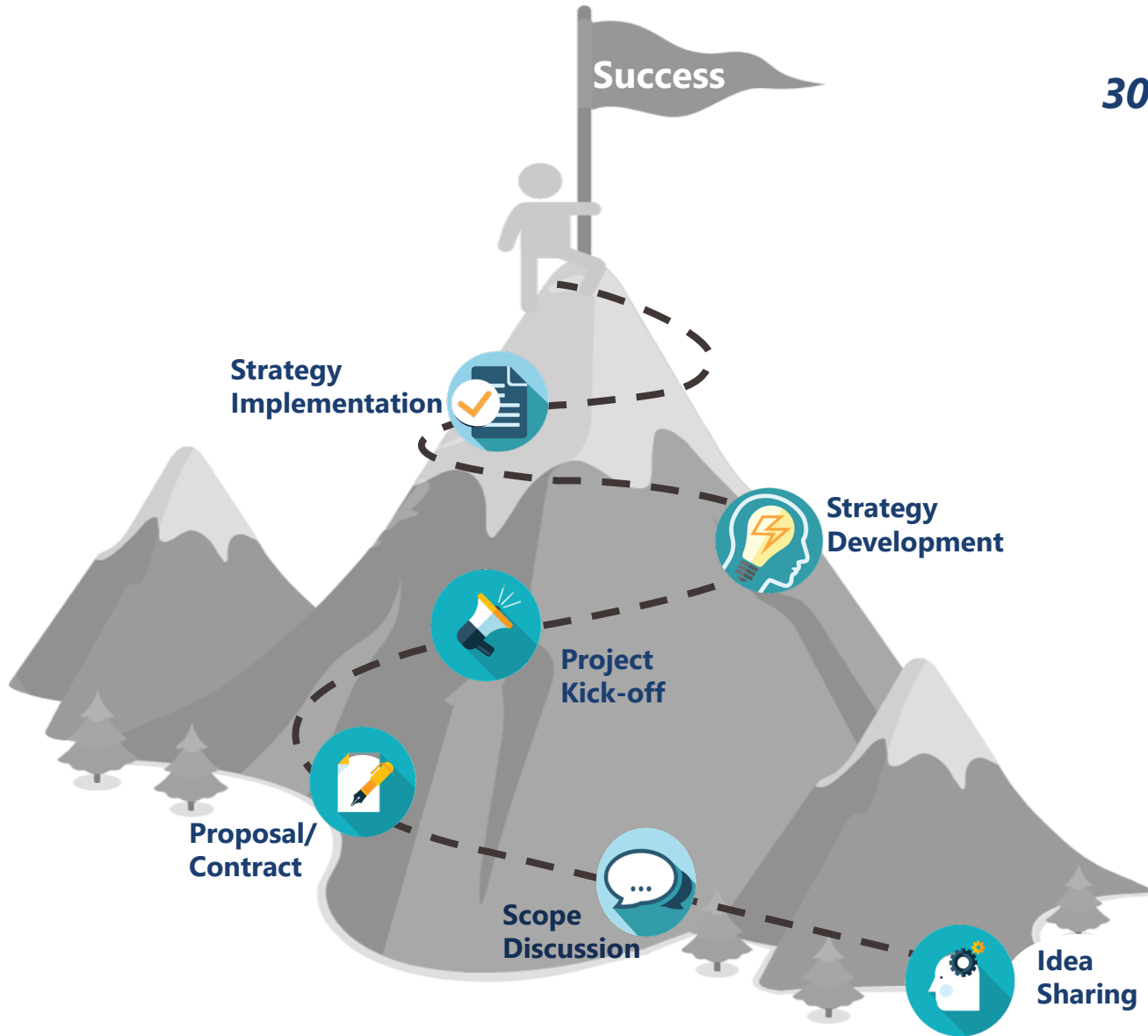


Our specialty is collaborating on new ideas, strategies, and tactics, and then providing an array of implementation services to turn those strategies into success.

Strategy Development

Strategy Implementation





300 Clients Worldwide and Growing

- ✓ Trading Companies
- ✓ Energy Retailers
- ✓ Utilities
- ✓ Developers
- ✓ VC's/Private Equity
- ✓ Regulators
- ✓ Pipelines
- ✓ Technology Providers
- ✓ ESCO's
- ✓ Law Firms

Client List

*Click to see
the client list*

Global Leadership Team

Peter Weigand

CEO

30+ Yrs. in Energy

Industry Experience

CEO Commerce Energy
COO ACN Europe
COO TransEnergy



- PennWell Top 50 Most Influential in Energy Markets
- Inc. 500 Fastest Growing – 3 Times
- Commerce Energy IPO
- 22+ M&A Deals
- 8 Boards of Directors
- Japan Market Expert

Greg Lander

President, US

35+ Yrs. in Energy

Industry Experience

CEO TransCapacity
CEO Landmark
President Citizens Gas



- NAESB Founder and Board Member
- FERC Advisor
- Led Gas Industry Deregulation
- Invented Pipeline Capacity Market
- 30+ M&A Deals

John P.W. Brown, VI

Partner

30+ Yrs. in Energy Tech

Industry Experience

Director PwC
Global VP Allegro
COO NewEnergy Associates



- >300 Energy Technology Implementations
- Two-time winner Energy Risk Magazine "1st in Project Delivery"
- Founded and Sold Energy Trading & Risk Management Software Business

Hiroshi Okuyama

President, Japan

30+ Yrs. in Energy Risk Management

Industry Experience

President Unicom International
Multiple leadership roles with Nissan Securities



- Commodity Trading
- Futures Markets
- Risk Management
- Clearing, Int'l & Japan Markets

We are the "go to" people.

Our business model is based on a few simple principles:

- We deploy consultants who are energy industry veterans
- Clients don't pay for our learning curve
- We transfer our knowledge to clients
- We measure our success based on clients achieving success
- We believe there is a beginning and an end to every engagement
- We give clients our honest opinions

We Start with Building a Relationship

We would like to get to know you and explore how we might collaborate to help you achieve success.

**Peter Weigand
Chairman & CEO**

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peterw@skippingstone.com

**John P.W. Brown, VI
Partner**

+1 404-518-2274

jbrown@skippingstone.com

“Hiring Skipping Stone is like renting entrepreneurs, they really understood how to get our ideas off the drawing board and into the market.”

CEO – Energy Management
Systems Company

“Like many others, I have been burned spending money on consultants with little to show for it. Skipping Stone has truly been a unique experience. I started as a skeptic, and now I am a believer.”

SVP - Utility Company

“One of the things I really like about Skipping Stone is they make introductions to their other clients when they see a mutually beneficial opportunity and strategic fit. They call it client knitting, I call it an unexpected benefit.”

CEO – Retail & Trading Company